DPR STRUCTURE FOR COMMON INFRASTRUCTURE

(TO BE FILLED IN BY THE BENEFICIARY ALONG WITH THE EXCEL INPUT SHEET)

**GENERAL INFORMATION – BACKGROUND**

* Name of the applicant/agency (beneficiary) with complete address and contact details
* Type of Entity
* Line of Business/ Industry of the Entity
* Goals & Objectives
* Relevant Legal Information based on the form of the Entity- Bylaws, Board Members, Institutional Background,
* Details of Project Consultant

**PROFILE OF EXISTING BUSINESS OPERATIONS**

* Domain of Operation and its details
* Name & Location of the project
* Location Advantage
* Background of Current Business, Business Model
* Experience in implementation and operation of such Projects
* Total years of experience producing/manufacturing/trading the product, is it related to food processing industry? If yes, explain?
* Process description including the list of activities performed for value addition, if applicable
* Installed Capacity
* Details about the volumes
* SWOT Analysis (Strength, Weakness, Opportunities & Threats),
* Risk Analysis (Financial Risk, Trade Risk, Management Risk & Production Risk) of current business operation
* Linkages for existing and proposed business

**FINANCIAL BACKGROUND**

* Financial Performance of the entity
* Total Units Manufactured, Total Units Sold, Net Profit Generated in case of manufacturing/trading unit.
* Profitability Ratios, Working Capital Ratios, Leverage Ratios, Year-over-Year growth

**PROPOSED BUSINESS PLAN**

* **Rationale**
  + Need for the proposed business project? Criticality to the value chain of the major products in the region.
  + Operational Area of the Proposed Project
  + List of processes, activities to be done under the common infrastructure site
  + Whether new project or expansion/upgradation of an existing project. Please give details.
  + Proposed capacity of the Utility/Cold Storage/Warehouse etc. in MTs
  + Current status of private investment in the required infrastructure
* **Benefits to the general community**
  + Benefit expected to accrue to the farmers and Industry at large
  + Socio economic benefits (employment generation, upliftment of the growers/farmers) - Please quantify
  + Target beneficiaries/users and what benefit they will be accruing? Please quantify
  + Proposed Employment Generation prospects
  + Critical issues for the success of the project
* **Revenue Model - Proposed Mode of Operation**
  + In case of leasing/renting, what type of revenue model. Revenue from
    - Entire or Partial facility (on rentals? Monthly Rent?)
    - Processing Plant or some machinery in the common infrastructure to be leased out?
  + Proposed capacity of material handling on hourly basis per day
* **Project Implementation**
  + Actual covered area on the main facility proposed to be built
  + Civil Work Details of the proposed project:
    - Land Development (Size, Area, Unit Cost, Number of Units, Cost)
    - Civil Work (Size, Area, Unit Cost, Number of Units, Total Cost)
    - Building (Size, Area, Unit Cost, Number of Units, Total Cost)
  + Plant & Machinery including Electricals, Plumbing and Water Supply for the proposed project (Technical Details, Capacity, Specifications, Unit Cost, Number of Units, Total Cost)
  + Other Fixed Assets (Technical Details, capacity, specifications, Unit Cost, Number of Units, Total Cost)
  + Whether premise self/lease/PPP or otherwise?
  + Implementation Schedule of the project
* **Viability/Benefits of the Proposed Project/ Business Plan**
  + Feasibility analysis of project based on technical, economic and financial aspects
  + Proposed Technology (sourcing & efficacy of the technology being used),
  + Price trend of raw material and output from similar industries for last 3 years
  + Production Cost per Unit, Per Unit Profit Estimate, Margins per Unit in case the common infrastructure is doing processing
* **Means of Funding of the total project cost** 
  + **Sources of Funding** - In case if the applicant is the state govt. agency, whether the project has been approved/ submitted or under consideration by the concerned state Govt. Department or any Central Government Scheme for financial grant? If yes give details.
  + In case of funding from other sources also, please provide the details about the tie-up made so far with documentary proof.
  + Whether any appraisal has been done through financial institution, if yes, please provide the appraisal Note
* **Capability to fulfill Project Requirements**
  + Total Area of land in possession for the project
  + Whether the land on which the project is to be commissioned is free from all encumbrances and is in the possession of the agency. Please provide documentary evidence
  + Availability of cheap labor, adequate trained manpower, transport and other logistical facilities available in the local area.

**PROPOSED FINANCIAL**

* **Project Cost Outlay**
  + Total Cost of the Project
  + Total Capital Cost
  + Profit and Loss Statements, Profitability Projections for the project for next 3 years
  + Working Capital Estimation,
  + Balance Sheets
  + Cash Flow Projections for next 3 Years
* **Profitability Ratios, Working Capital Ratios, Leverage Ratios, Financials Return Ratios -** Break-even point, Internal Rate of Return, Payback Period, Debt Service Coverage Ratio, Sensitivity Analysis, Year-over-Year growth.
* **Key Financial Details**
  + IRR (Internal Rate of Return)
  + NPV (Net Present Value)
  + Payback period
  + Minimum number of units to be sold to reach break-even point